

CEOSECRET



**NIKHIL AGARWAL,** 34 years  
sommelier and ceo of all things nice

Nikhil Agarwal, sommelier and CEO of All Things Nice, kick-started his company with the aim to promote wine culture in India through educational training programmes, tasting events and introduction of quality international wine labels into the Indian market. He realised there were many simple yet good things in life that would make every-day an experience to cherish.

He wanted to bring that good life to everyone. Agarwal is a WSET - London, UK-trained sommelier. He has an advanced degree in Wine and Spirits from the Wine and Spirits Trust, UK and a postgraduate diploma in business management. Agarwal's hobbies include music, travelling, wine and food. He launched All Things Nice in 2010

# ‘Take ownership of your work’

## Be a sponge – absorb everything that’s good and work as if you were the CEO of your company

The first thought that came to your head when they said you’d be CEO? Doesn’t apply since I am the CEO of my own company

**What did you do in your first 90 days as CEO?**  
Got all the necessary infrastructure in place and figured out opportunities, marketing and sales plans to realise them

**What books have most inspired your leadership style?**  
I think Steve Jobs’ biography was very interesting. His approach to surrounding your work environment with in class A people resonates within me

**What traits do you think the next-generation CEO should have?**  
Honesty, sincerity and an aggressive mindset

**Most valuable advice you like to hand out to those at work.**  
Take ownership of your work and work as if you are the CEO of your own company

**Business leader you’re a fan of? Why?**  
Rajeev Samant of Sula Vineyards. I spent three

years at Sula soon after leaving college. He was a cool boss and had a clear understanding of the direction he wanted to give the company. He encouraged us to take on responsibility and to accomplish the task at hand. We automatically began to work differently

**Why would anyone want to work for you?**  
Because I’m easy-going, have great ideas and like to experiment. What we do as a company is very different and with the food and drink revolution going on in India, All Things Nice is the perfect place to work

**The fact that your organisation loves its people is proved by...**  
All Things Nice would be nowhere without its people and the people working in the companies that we partner with. We are deeply appreciative of all the hard work. We’re a close-knit team and the successes and failures are shared

**Any management best practices you’ve borrowed from other cultures/countries?**

We’re like a sponge - we absorb everything that’s good and put it into place at ATN if we feel we need to. Right now, I believe we’re an amalgamation of the best practices I’ve learnt through my previous work experience at Moët Hennessy, Diageo and Sula Vineyards

**Do you think organisations should focus seriously on green initiatives?**  
Yes, every effort counts

**If interviewing people, you are impressed by?**  
Sincerity, pro-activeness, ambition, industry knowledge and a willingness to learn

**Are you a web crawler? If yes, how much time do you spend on it? What social networking sites are you on?**  
Not really, I am on Facebook and Twitter but only for work. I don’t spend too much time on them. I do browse the net for news and watch YouTube for episodes of Anthony Bourdain

**Formal and casual dressing to you means...** you can mention brands  
Casual would be jeans with a shirt; may throw on a waist-

coat. Formal would include a crisp shirt with a tie and cufflinks and a jacket depending on the occasion

**What’s parked in your garage? What would you replace it with if you could, and why?**  
I currently drive a Honda. I wouldn’t mind having a BMW 7 series, Mercedes SLS AMG or a Range Rover Evoque in my garage or perhaps a Ferrari or a Lamborghini or an Aston Martin or even a Vespa, the list is endless

**Weekends are for?**  
My family, friends and absolute relaxation over great drinks and food

**You bust stress by...**  
I’d love to say working out or yoga but it’s family and friends, wine and food

**Your passion?**  
Travelling, food, drink and music

**What do you hope people remember you for?**  
Someone who got people in India to drink and eat well, who got people to enjoy the pleasures of wine and food

Coordinated by Anika Sethi

**Read the full interview**  
@facebook.com/shinedotcom



## IT’S OKAY TO TALK ABOUT PREVIOUS LEANINGS IN YOUR CV



I am a third semester student of MBA finance. I completed my graduation in computer applications and bagged placements in three companies, as a technical executive and in the BPO sector. While preparing my CV for upcoming interviews, should I mention these points? If I add these as previous selections, would it degrade me in front of the interviewers?

■ The fact that you have gone beyond, is a subject of your growing ambitions and that shows you in a good light.  
■ Explore other facets of your life to provide them with your achievements; school, college, extra-curricular, other interests etc.  
■ Your employment history, including internships/projects can also lead them to know your skills and competencies better and would allow them to judge rightly.

It is not clear if these were just selections. Or did you indeed take up these jobs? You need to provide factual information and balance this by giving the necessary details. My thoughts:  
■ A CV introduces you as a person to the prospective company, thus they have a right to know about your previous leanings.

The author is a senior partner, Leadership Consulting, Transsearch India, an executive search firm and can be contacted at [mentortalk@shine.com](mailto:mentortalk@shine.com), with the email marked ‘CV Doc’

# htclassifieds

### SITUATIONS VACANT

#### ACADEMIC

**RAO MOHAR SINGH MEMORIAL SR.SEC.PUBLIC SCHOOL**  
PAPRAWAT ROAD, NAJARGARH, NDEL-43  
[www.raomoharsinghschool.com](http://www.raomoharsinghschool.com)  
**URGENTLY REQUIRES**  
**PGT: PHYSICS**  
**LAB ASSISTANT**  
**LADY P.E.T**  
**ADMINISTRATOR**  
Walk in Interview  
17 to 19 Dec at 9.00 am with  
Resume & Latest Photograph  
[info@raomoharsinghschool.com](mailto:info@raomoharsinghschool.com)

#### Since -1978

**UGC - NET**  
**PAPER - I-II-III**  
Fresh Batches starting shortly  
Management - Commerce  
Education - English,  
Economics, Maths, Hindi  
Sociology, Journalism  
Psychology, History,  
Road Environment Sc. Lecturer  
REGULAR / POSTAL COACHING  
GLOBAL TEACHERS ACADEMY  
D-2, Arjun Nagar, Safdarjung Enclave  
New Delhi-29. Mob. 9953762308

**TEACHERS** Reqd. To Teach  
American Students Online.  
Flexible Shift. Online Training  
provided. Immediate joining.  
Good working. Call : 098362-  
93006.Email:  
[tutorsmail@gmail.com](mailto:tutorsmail@gmail.com)

**URG** Required Of Personal  
Assistant to Director, Academic  
Assistant and Account Assistant in  
IIHMR Institute. # 01130418900  
Email- [sram@iihmr.org](mailto:sram@iihmr.org)

### ACCOUNTS/ FINANCE

**ACCOUNTANT** Asst. Accountant  
(Male only) for a Pvt. Ltd. Co.  
Walk-in on 19th & 20th Dec.  
3pm to 6pm at: 3, GF, Padma  
Tower-II, Rajendra Place, ND.  
Contact: 08910456559

### ADVTG./ MKTG./ SALES

**SHUBHAM** Real Estate Co. req.  
Sales / Mktg. Exec. (M/F) (Own  
Vehicle), Tele-Caller Exec. (F).  
Freelancers (M/F) Computer  
Operator (F). Contact:  
08910456559

**Required**  
**Freshers/Experienced**  
**Telecallers for**  
**Collection, Retention &**  
**Sales for Telecom Ind.**  
**Pick-UP Boys for Delhi/**  
**NCR, Data Entry Operator**  
**Fixed salary + incentive**  
**Walk In b/w 11 AM to 4 PM**  
**Wings Corporate**  
**Services Pvt Ltd**  
A-90, Naraina Indl Area, Ph-1,  
N. Delhi-28 Tel: 9716282660

**REQ. Sales Exe Grad. Exp. M/F.**  
4. Office Furniture & Interiors  
Mfg Co. Govt Sale. Address:  
132, 1st Floor, WNo1,  
Mehrauli, Contact: 9810522228

**STAFF For Air Rail Ticketing**  
Tour Pkg Mktg Media Sales  
News Paper Channel Partner  
B'ness Rep advertisingmeurt  
@gmail.com 0121-2641338

**REQ Marketing Executive Exp.**  
0-2 yr for IT Hardware Company  
Contact : APL Computers  
307 Magnum House - II  
Karempura Ph. 011 - 45118101

**WANTED Sales Manager for**  
Concrete paver Industry having  
office in S.Delhi. Candidates  
with Min 2-3yrs Exp. with Own  
Conveyance. Apply to :  
[careers@mayfirst.co.in](mailto:careers@mayfirst.co.in)

**REOD. staff for Janakpuri 15/F**  
& 6(M), Fresh/Exp. for Therapy  
B'ness. Call # 011- 65651300,  
25548055, M: 9599113000. E:  
[dhnanjan.vigenka@gmail.com](mailto:dhnanjan.vigenka@gmail.com)

### COMPUTER/INFORMATION TECHNOLOGY

**URGNT Req Computer Hardware**  
& Software Engineer. With  
Knowl of Networking Having  
Own Bike with Driving License  
Sal 6000+ Call at : 9555678332

### ENGINEER/PRODUCTION /TECHNICAL

**A2Z Filtration Specialties Pvt. Ltd** an Engineering  
Company with global  
markets based in  
Gurgaon requires the  
following staff

The Company's core  
competence is in the design  
and manufacture of Special  
Purpose Machines and filter  
components. Focus on  
Research & Development  
and a young dynamic  
workforce has lead to  
annual sales turnover  
growth of over 30%.

**1. Manager- Automation & Electronics**  
● B.E. Electrical  
Engineering with  
exceptional experience.  
● Excellent skills in  
Automation / PLC Software  
development & Servo Motor  
Programming.  
● Knowledge of Electrical  
Safety Features & CE  
Marking.  
● Minimum 6 to 8 years  
working experience  
specifically in programming,  
Automation / PLC software  
development.

**2. Electrical Engineer (Panel Building)**  
● B.E. Electrical  
Engineering or Diploma  
Holders with exceptional  
experience.  
● Complete knowledge on  
Panel and Machine wiring.  
● Knowledge of Electrical  
Safety Features & CE  
Marking.  
● Minimum four years  
working experience

**3. Sr. Design Engineer**  
● B.E. Mechanical  
Engineering or Diploma  
Holders with exceptional  
experience.  
● Excellent Knowledge of  
Special Purpose Machines.  
● Cost reduction &  
elimination of redundant  
operations.  
● Familiarity with Solid  
Works or other 3D design  
software.  
● Minimum four years  
working experience.

**4. Quality Assurance Engineer (Position at Gurgaon & Bawal Facility)**  
● B.E. Mechanical  
Engineering or Diploma  
Holders with exceptional  
experience.  
● Constant interaction with  
vendors.  
● Complete customer  
satisfaction.  
● Incoming inspection of  
components.  
● In- process inspection &  
trials on equipment.  
● Final inspection of  
machines.  
● Cost reduction and  
elimination of redundant  
process/ operations.  
● Minimum 3 years working  
experience.

**5. Engineer Production**  
● Ability to Deal with shop  
floor Technicians.  
● Experience in machine  
building.  
● Knowledge of Machine  
assembly process  
● Knowledge of machinery  
inspection.  
● Ability to trouble shoot  
technical issues.  
● Minimum 3 years working  
experience.

**Pre requisites for the posts:**  
● Excellent English  
communication skills.  
● Well versed with ISO  
9001:2008  
● Proactive & ability to  
excel.  
● Knowledge of M.S Office.  
Please mention position  
applied for along with  
current salary drawn and  
experience.

**Contact fax :**  
**+91 (124) 400 1388**  
**Email :**  
[a2zfiltration@airtelmail.in](mailto:a2zfiltration@airtelmail.in)

### ENGINEER/PRODUCTION /TECHNICAL

**CIVIL Engineer B.Tech/Diploma**  
/ Retired CPWD A.E. E.E.  
required in Delhi for CPWD  
work : Contact # 9810115205,  
9810214672

**VACANCIES For Audio Visual**  
Trainee Technicians for a  
Leading AV Equipment Rental  
Company. Knowledge of  
Computers and Good Com-  
munication Skills must. Walk  
in Interviews on 20/12 &  
26/12 11 AM to 5 PM :  
DynaMix Media L-313 Street  
# 07, Front Road, Mahipalpur  
Extension, ND -37.

### COMPUTER OPERATOR

**REQ F/ M Computer Operator**  
with knowledge of Basic English &  
Internet. Freshers can apply. Near  
Green Park Metro Station.  
Cont:- 46107269/ 9899067609

**REQ M/F Computer Operator**  
with knowledge of Basic English &  
Internet. Freshers can apply. Near  
Green Park Metro Station.  
Cont:- 46107269/ 9899067609

### MEDICAL

**REQ.YOGA & Physiotherapists**  
For Paralysis & Post Surgery  
patients only Delhi NCR M/F.  
Exp / Fresher, Share / Salary.  
Contact : 08860319882 Email:  
[feelwellforever@gmail.com](mailto:feelwellforever@gmail.com)

**WANTED a Grade Nurse with**  
DNC Regn & Sales Girl/ Boy for  
Enkay Eye Care Janakpuri  
Contact Dr. Gupta 9811258180,  
25521541

**WANTED Physician full time**  
min asssd 20Lpa. Regd. R.M.O  
/Skin Spclst / E.N.T. Delhi Hosptl  
& Nursing home bahadurgarh 15  
km frm Punjabi bagh. # 98110-  
52442, 01276-232277, 230607

**VIBAL Hosp Sec-212, Fbd Regd**  
RMO M/F MBBS/BAMS, Nurses,  
T.P.A. Ex. Recp. Pharmacist Visi-  
tors Consultants, Physician,Gynae,  
Ortho, Surgeon # 9873580058

**URG Req. MD Physician,**  
obstetrician and orthopedics on  
for Enkay Eye Care Janakpuri  
Home, C-50, Om Vihar, Uttam  
Ngr, ND-59. Contact : 931222-  
2922, 9868520698, 25335135

**REQ. Dermatologist (Jr. Con-**  
sultant) at Bindal Child  
Skin + Cosmetology & Advanced  
Laser Clinic, Gurgaon . #  
9810030327.  
[divandanbindal@gmail.com](mailto:divandanbindal@gmail.com)

**REQ. Trained RMOs, Staff Nurses**  
& Accountant for Gandhi Nursing  
Home, C-50, Om Vihar, Uttam  
Ngr, ND-59. Contact : 931222-  
2922, 9868520698, 25335135

**REQUIRED Ultrasonologist/**  
Radiologist, Pathologist, Optom-  
etrists for a Running Diagnostic  
Center. Contact : 9899137862.  
Em: [amishdiagnostics@yahoo.in](mailto:amishdiagnostics@yahoo.in)

### RECEPTIONIST/ TELEPHONE OPERATOR/ FRONT DESK STAFF

**WANTED- Receptionist Fresher/**  
Experience Girl in kaila ji office  
(Account knowledge is pref.)  
Contact : 9818982999,  
9711255303

### STENO/ TYPIST/ OFFICE ASST.

**REOD. Steno com Computer**  
Optr., Article Clerk, Audit Asst.  
Experience in CA Firm pref.  
Join 411 Vishwa Deep Dist.  
Centre Janakpuri, ND-58

### LEGAL

**WANTED B.Sc/M.Sc Law Grad-**  
uate Exp In Trade Mark & Patent  
Full/Part Time, Peon for Law  
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[markyouttrade@vsnl.net](mailto:markyouttrade@vsnl.net)

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### EXPORT HOUSE JOBS

**GARMENT** Export house reqd.  
Merchandiser Male/female  
exp.5-6 yr Pref Located at west  
delhi # 011- 25844124/23

**MKTG. Asso / Merchandiser** for  
promoting High Resolution  
Training Print/Media on fabric  
incl. Cotton, Leather, Plastic #  
9810581410, att:31@gmail.com

**GARMENT** export house reqd.  
QA & Merchandiser Cont. at  
A-51, Wazirpur Indl. Area, Delhi.  
Suraj Bihani # 9810627890  
[surajbhani@gmail.com](mailto:surajbhani@gmail.com)

### GENERAL MULTIPLE VACANCIES

**Hoshi Security & Detective Pvt. Ltd.**  
E-12/A, Mittal Farm, Pul Pehlad Pur,  
N.S. Road, New Delhi-110044  
Tel: 8527299961, 8527299962  
Fax: 011-26364156. E: [info@hoshisecurity.com](mailto:info@hoshisecurity.com)

**Requires**  
**1. AREA MANAGER - NOIDA**  
**2. AREA OFFICER - DELHI/NOIDA**  
**3. CONTROL ROOM OFFICER - DELHI**  
(Reg. Ex-Securitymen)

**4. PATROLLING SUPERVISOR-DELHI/NOIDA**  
**5. TRAINING OFFICER - DELHI**  
(Honor. Capt./JCO with Experience in Security Services)  
ALL APPOINTMENT SHOULD HAVE TWO WHEELERS.  
Salary No Constraint

**REQD Sr. Accountant 4-5 yrs**  
Exp. Tax Matters for Faridabad  
& South Delhi. Sales Officer  
4-5 Exp. in Telecom S.Delhi.  
Email: [hr@sppgball.in](mailto:hr@sppgball.in)

**REQ. Office Assistant com**  
computer operator (Female)  
Exp. 2 years # Acronitrix  
Technologies, C-39/F-5, Sec-10,  
Noida. 0120-3920999 email:  
[indiapossystem@gmail.com](mailto:indiapossystem@gmail.com)

**REQD. Data Checking/ Clerk**  
Staff & Foxpro Programer, Kerala  
Prtd. BS Infotech, F-12A,  
2nd Flr, Lado Sarai, Nr. Shiv  
Mandir ND-30. # 9811758002

### HOTEL/ RESTAURANT

**URGNT Reqd.Front office Exe.**  
Sales/Marketing/General M/F Exp in  
Hotel 2-3yrs.Walk-in today. #  
011-852782871, Hotel The R  
Blues, A-79 NHR&M, Mahipalpur, ND.

**REQ. Outlet Mgr & Accountant.**  
4 a Fast Food Co. in Gurgaon.  
Experience. Candidate only.  
M: 9873827766/ 9999227006  
Email: [unifastfoods@gmail.com](mailto:unifastfoods@gmail.com)

### TOURISM

**REQD. Staff for Ticketing.**  
Packages Sales & Marketing for  
South Delhi based Travel  
Agency. Send CV Email:  
[royalttravel@live.com](mailto:royalttravel@live.com)

### INTERIOR DESIGNERS

**WANTED Interiors Site**  
Supervisors for South Delhi  
contracting firm. +3 yr exp must.  
Salary no bar. Email:  
[rjk.project@gmail.com](mailto:rjk.project@gmail.com)

### PART TIME JOB

**WORK at home, typing on MS**  
word, per page Rs upto 250/- pay-  
ment within 24hrs. PMO Service  
es B-4 Kalkaji, ND-15, 32971022,  
09971669546/ 09971035517

**Typing Work from Home PP**  
200 Training Given No Rejection  
NTPLTD South Ex 9213932163  
Rajouri Garden 9540433818  
Laxmi Nagar 8447441895

**EARN Extra Income 40,000pp by**  
doing Simple Typing While Sitting  
@ Home # Sai Ram 84 GTB  
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9818346814, 011-65672595

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**EARN upto Rs 12000 from home**  
by Computer, Data Editing,  
Typing (per page payment, no  
target) & Hand Writing books #  
8287202787, 8602802787

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## HOW GREEN IS YOUR COMPANY?

programmes for their utility and environment and sustainability claims.

EMC India Center of Excellence (COE) provides continuous education to its employees on various aspects of conservation such as water conservation, earth hour etc. The company recently concluded a two-day waste management awareness programme to educate its employees about recycling and responsible waste disposal.

So, what are the skill sets that companies are looking for to fill ‘sustainable’ roles?

According to Pankaj Mittal, CEO, ARCHELONS Consulting India, companies that have an environment and sustainability cell in place look for people who have a formal training in energy audits, renewable energy audits and waste management. Manufacturing companies prefer a mechanical engineering degree and a specialisation in supply chain management or a diploma in energy management for somebody who deals with procurement. E-commerce companies require people to audit waste management and procurement

procedure of vendors. Some companies also require people who can help them acquire carbon credits for their operations.

Positions such as a sustainability manager require the candidate to develop a sustainability strategy and comply with sustainability regulations, improve cost-effectiveness and efficiencies in core operations, engage in emissions management etc. Their salaries range from ₹25 lakh to ₹30 lakh

[vandana.ramrani@hindustantimes.com](mailto:vandana.ramrani@hindustantimes.com)

## SENIOR JOBS



#### Financial Controller

**Industry:** Manufacturing  
**Experience:** 15 - 25 Years  
**Profile:** Qualification: CA/CWA/MBA. Candidate must have experience in handling fund-raising, equity and short term/long term loans. He/She must have experience of working in a manufacturing company and managing the working capital of the company.  
**Location:** Delhi  
**To apply:** Log on to [www.shine.com](http://www.shine.com) and search using the Job ID: 684198 as keyword.

#### VP - Capital Market

**Industry:** BPO / Call Center  
**Experience:** 15 - 20 Years  
**Profile:** Qualification: MBA - Finance/CA. Candidate will be responsible for managing a team of 1000 FTEs and managing the entire financial services. Candidate should have worked in fund accounting, capital market, bonds, funds, reconciliation, mutual funds, etc.  
**Location:** Bangalore  
**To apply:** Log on to [www.shine.com](http://www.shine.com) and search using the Job ID: 684244 as keyword.

#### Business Head

**Industry:** Automobile / Auto Ancillaries  
**Experience:** 15 - 17 Years  
**Profile:** Qualification: Graduate/MBA. Candidate should prove track record of handling sales, service and spares operations of a luxury car dealership, or handling luxury car business. candidate will be working at Jaguar and Land Rover Dealership at Ahmedabad & Surat.  
**Location:** Ahmedabad  
**To apply:** Log on to [www.shine.com](http://www.shine.com) and search using the Job ID: 684829 as keyword.

#### Quality Assurance Manager

**Industry:** Automobile / Auto Ancillaries  
**Experience:** 15 - 17 Years  
**Profile:** Candidate will be responsible for good customer relations, reduce PPM levels, internal rejects, establish quality teams and Follow TS16949 standards, quality system maintenance, setting up the QC system for manufacturing processes with reference to CTOs, etc.  
**Location:** Chennai  
**To apply:** Log on to [www.shine.com](http://www.shine.com) and search using the Job ID: 685874 as keyword.

#### Head - Sales & Marketing

**Industry:** Hotel / Restaurant  
**Experience:** 12 - 20 Years  
**Profile:** Candidate will be responsible for leading sale / business development and marketing effort for the organization, delivering significant growth, setting targets, planning for the sales team, development and delivery of new marketing strategies and products.  
**Location:** Bangalore  
**To apply:** Log on to [www.shine.com](http://www.shine.com) and search using the Job ID: 685821 as keyword.

#### Director - Internal Audit

**Industry:** Management Consulting  
**Experience:** 10 - 22 Years  
**Profile:** Candidate will be managing and leading a team of managers directly reporting to the position based on the assignment. Closely monitor the planning and execution of all the Audits, Resource scheduling, Staff training and finalizing the audit along with the partners.  
**Location:** Pune  
**To apply:** Log on to [www.shine.com](http://www.shine.com) and search using the Job ID: 666948 as keyword.

#### Head Operations - FMS

**Industry:** Hotel / Restaurant  
**Experience:** 10 - 20 Years  
**Profile:** Candidate will be responsible for managing and developing excellent client satisfaction in our Security Services, FMS, House Keeping Services, collection, Renewal, handling a manpower of 4500+ housekeeping, securities and facilities staff through his team.  
**Location:** Bangalore  
**To apply:** Log on to [www.shine.com](http://www.shine.com) and search using the Job ID: 685805 as keyword.

#### Director - Security Operations

**Industry:** Banking / Financial Services  
**Experience:** 10 - 15 Years  
**Profile:** Candidate must have extensive knowledge and experience of the securities markets and industry, direct work experience in back office, sell side brokerage operations covering Asian and European markets. Should have strong communication and interpersonal skills.  
**Location:** Pune  
**To apply:** Log on to [www.shine.com](http://www.shine.com) and search using the Job ID: 684914 as keyword.

#### VP - Biotech Business

**Industry:** Manufacturing  
**Experience:** 10 - 25 Years  
**Profile:** Candidate will be responsible for guiding the existing team in developing a road map for future business and develop products on a commercial scale. He must chalk out various business models, which will bring in the desired revenues. Candidate has to travel when required.  
**Location:** Kolkata  
**To apply:** Log on to [www.shine.com](http://www.shine.com) and search using the Job ID: 685357 as keyword.

#### VP - Mergers & Acquisitions

**Industry:** Mining  
**Experience:** 10 - 25 Years  
**Profile:** Candidate will be responsible for overseeing, planning, coordinating and supervising mergers & acquisition in the mining space and to guide the company in acquiring mineral concessions outside India of Coal, Iron ore, etc in countries like Indonesia, South Africa, Turkey, etc.  
**Location:** Kolkata  
**To apply:** Log on to [www.shine.com](http://www.shine.com) and search using the Job ID: 685311 as keyword.

#### Director - Security Operations

**Industry:** Banking / Financial Services  
**Experience:** 10 - 15 Years  
**Profile:** Candidate must have extensive knowledge and experience of the securities markets and industry, direct work experience in back office, sell side brokerage operations covering Asian and European markets. Should have strong communication and interpersonal skills.  
**Location:** Pune  
**To apply:** Log on to [www.shine.com](http://www.shine.com) and search using the Job ID: 684914 as keyword.

To apply for the job of your choice, log on to [www.shine.com](http://www.shine.com), and search using the relevant job ID as keyword.

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## ‘I want to look for jobs in other industries’